

After-Work Lectures on Asset and Investment Management

Thursday, January 12, 2012

The M&A Deal Cycle

Omar Abou el Maati

Institute for Financial Services

Chair in Business Administration, Banking and Financial Management



After-Work Lectures on Asset and Investment Management

Series of lectures on current developments in Asset and Investment Management. Exchange of ideas from the professionals of Corporations, Banks, Asset Management, Investment and Insurance Companies, Financial Advisory Services, Tax Administration, Lawyers, Trustees, Fund Managers and Financial Auditors

Abstract

M&A involves a complicated process that touches a number of different topics such as strategic considerations (does it make sense to buy a certain company), financial, tax and legal aspects. Moreover, a transaction is done by a team of different experts, for instance, financial, tax, legal and sometimes other experts such as environmental specialists. This team needs to be coordinated. Mr. *Abou el Maati* will be presenting the entire deal cycle from the reasons for a sale to different valuation methods to the transaction structure and will also touch tax and legal aspects as well as pitfalls of Mergers and Acquisitions. Furthermore, the presentation will include the current state of the environment, which influences amongst other things the valuation and the financing.

Speaker

Mr. *Abou el Maati* is the founder of AEM Advisors AG which offers corporate finance services, including valuation and strategy consulting. Previously he worked for PricewaterhouseCoopers in corporate finance and was involved in many national and international M&A deals. Mr. *Abou el Maati* holds a MBA from the University of Berne and is a board member of the Swiss CFA Society.

Discussion

Feel free to submit questions in advance until Tuesday, January 10, 2012 to *Monika Züger* and *Anna-Maria Cornal*, Institute for Financial Services, T +423 265 13 48, T +423 265 13 49, banking@uni.li.

Program

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Welcome and Introduction

05.30 Prof. Dr. *Marco Menichetti*, Chair of Business Administration, Banking and Financial Management, Institute for Financial Services, University of Liechtenstein, Vaduz

The M&A Deal Cycle

05.45 *Omar Abou el Maati*, AEM Advisors AG, Zurich, Switzerland

Discussion

06.30 Moderation: Prof. Dr. *Marco Menichetti*

Closing Words

06.50 *Michael Frommelt*, CFA, President of the Liechtenstein Society of Investment Professionals, Vaduz

Apéro and Exchange of Ideas

General Information

Participants

Professionals from Corporations, Banks, Asset- and Management Companies, Insurance Companies, Financial Advisory Services, Tax Administration, Lawyers, Trustees, Fund Managers and Financial Auditors.

Graduate and Undergraduate Students with Interest in Investments and Finance.

Location

University of Liechtenstein, Vaduz
Lecture Room 1 (H1)

Time

Thursday, January 12, 2012
05.30-07.00 pm

Fee

Free of charge. Advance registration required.

Registration

For registration visit www.uni.li (-> Financial Services -> Continuing Education -> Finance -> Lectures & Seminars) or fax +423 265 11 12

Deadline for Registration

Tuesday, January 10, 2012

Contact and Information

Prof. Dr. *Marco Menichetti*, Chair in Business Administration, Banking and Financial Management, Institute for Financial Services, University of Liechtenstein, Vaduz

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